

How to Get Started

At Core Source Technologies (CST), we make it simple and painless to establish a relationship and set up a project.

• **Step 1 Contact Marketing / Program Management at CST (301)540-9913.**

- Indicate interest in our engineering services.
- Request a Non-Disclosure Agreement (NDA) **before disclosing any information.**
An NDA is a confidentiality agreement, each party agrees to and accepts explicit duty not to disclose or misuse confidential information.

• **Step 2 Request for quote (RFQ).**

- Discuss your idea or needs and communicate a Statement of Work (SOW).
- Share applicable background information with technical staff, such as specifications, requirements, diagrams, sketches, and models.

• **Step 3 Review and approve contract.**

- Review, clarify, and negotiate the proposal. CST will develop the proposal from the communicated SOW and applicable information. The proposal will include a budget, schedule, and a detailed description of tasks.
- Review the Engineering Services Agreement (ESA). This is a document that describes the service terms and agreements of work and payment.
- Approve contracts (sign the proposal and ESA). Payment may be a purchase order (PO), check, or credit card.

• **Project begins!**

Work begins on your project in accordance with the agreed proposal schedule.

Our Services



Mechanical Engineering



Hardware Engineering



PCB Design



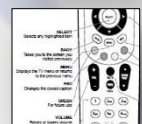
Rapid Prototypes



Supply Chain



Compliance



Technical Writing

Score Card

CORE
SOURCE
TECHNOLOGIES, LLC

Competition

COST

Projects with Cost Increase
*(Increase is passed on only
if increase is a customer requested change)* **11%**

Cost Increase by Customer Request
& Passed on to Customer **10%**

Design Meets Targeted Manufacturing Costs **96%**

SCHEDULE

Projects Meet Schedule Commitments **96%**

Proposal Addresses ALL Elements of RFQ / SOW **94%**

PERFORMANCE

Average Number of Projects per Year **141**

Return Customers **68%**

Customer Satisfaction **97%**

EXPERIENCE

Years in Operation **14 years**

Average Years of Experience **26 years**

Average Number of Staff per Service Area **3.0**

ESTABLISHED QUALITY SYSTEM – ISO 9001:2015

Design Meets Product Objectives **95%**

Deliverables are Complete, Accurate & Professional
Quality **97%**

Internationally Recognized Quality System **8 years**

**Does our competition meet your
value expectations?**

Are you getting the most value for your dollar?

Core Source Technologies, LLC

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